

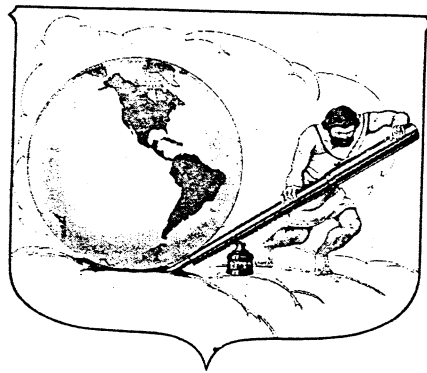




Waterman's  
Ideal  
Fountain Pen

Copyright 1919  
by  
**L. E. Waterman Company**  
New York

# Waterman's Ideal Fountain Pen



*Waterman Company, 191 Broadway  
New York*

Boston, 24 School St.  
San Francisco, 17 Stockton St.

Chicago, 127-129 So. State St.  
Montreal, 179 St. James St.

Paris

London, W.C., 41 Kingsway  
Milan

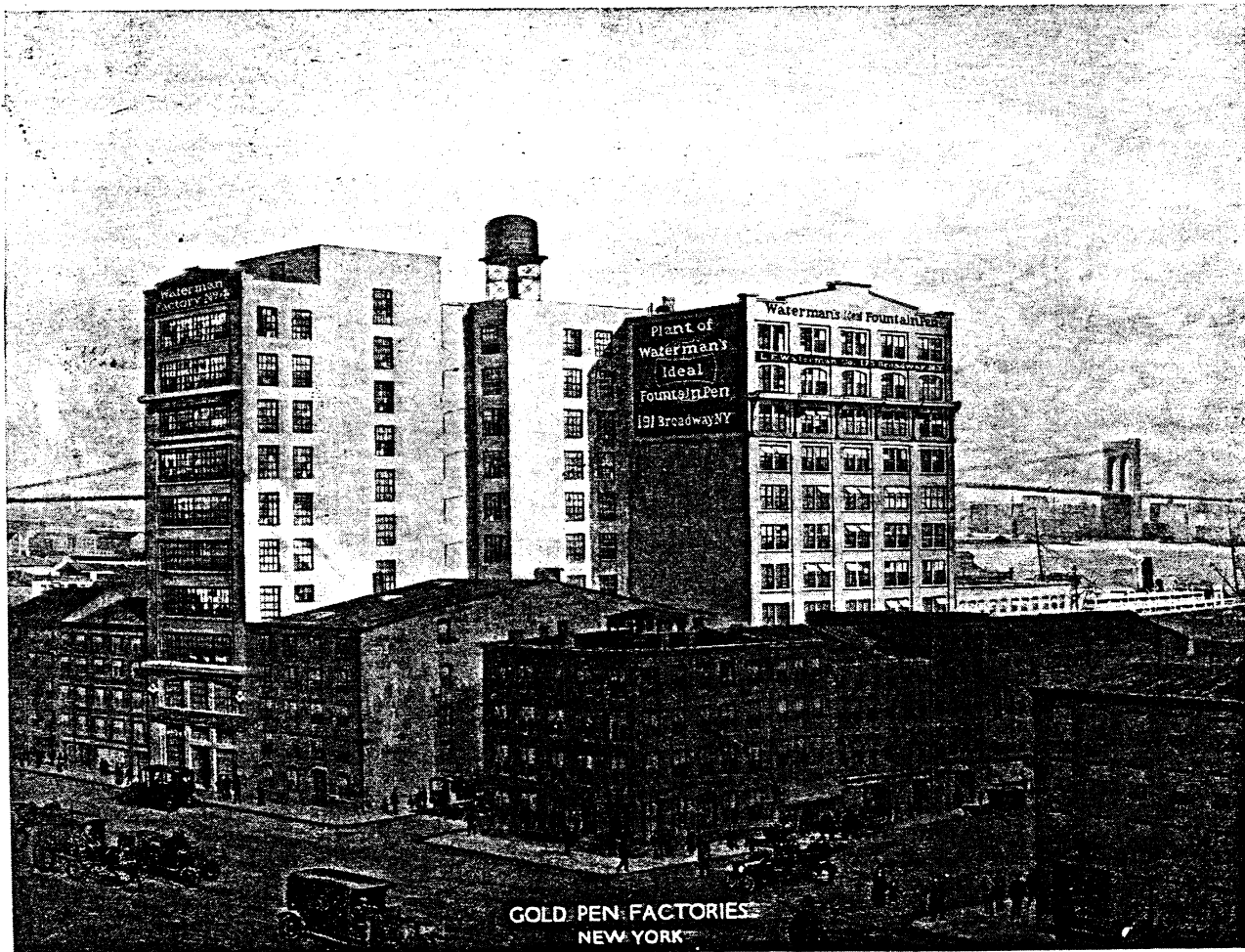
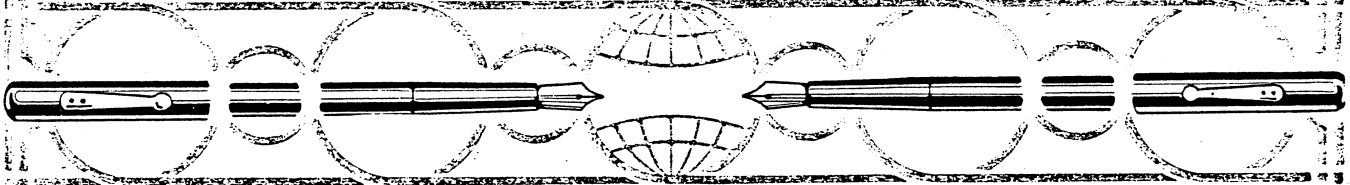
Buenos Aires



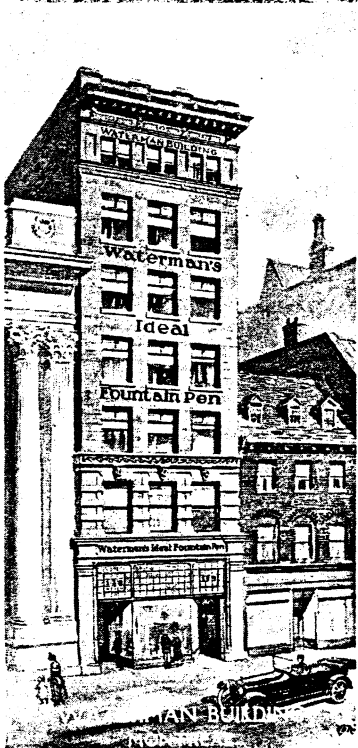
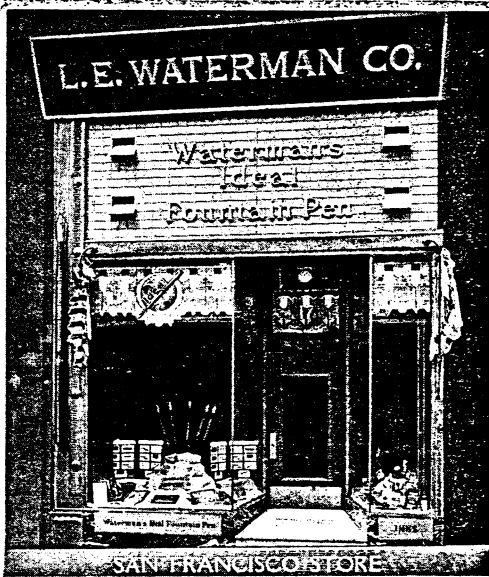
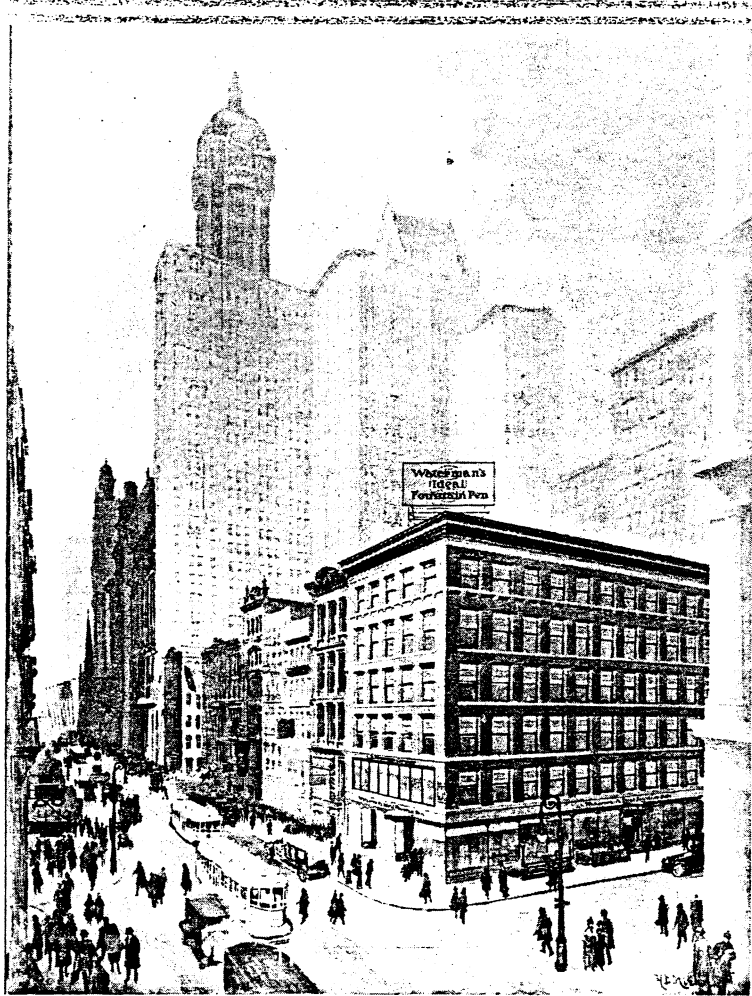
CANADIAN FACTORY  
ST. LAMBERT, QUEBEC



RUBBER FACTORY  
HARTFORD, CONN.



GOLD PEN FACTORIES  
NEW YORK





*L. E. Waterman*  
Founder of the Waterman Pen Industry



**I**N publishing this edition of our catalog, we are prompted by the desire to place in your hands a reference book, the high character of which will at once not only command your attention but favorably impress your customers with the fact that the L. E. Waterman Company stands foremost in the Fountain Pen Industry.

“Waterman’s Ideal Fountain Pen,” a standard trade-mark, originated by the inventor of the pen that bears his name, has a broader and fuller meaning than that of a mere phrase. It not only stands for a pen that is perfect in its workmanship and service rendered to the user, but it also stands for a Business Policy, a relationship between manufacturer and merchant, one that was established with the beginning of the industry and one which we have always been careful to maintain.

Pioneers in the field of scientific fountain pen making, it has been our proud boast for over a third of a century that Waterman’s Ideal Fountain Pen is the peer of any pen made, and that every whim of the fountain-pen-using public can be satisfied from our line.

That this is not an idle claim is substantiated by the fact that nearly thirty million Waterman's Ideals are in daily use in all parts of the civilized world.

From a modest beginning, comprised principally of an idea, with its first home consisting of desk space in a cigar store, the business has developed, growing year by year, ever in the forefront, until five large factories and ten branches with a staff of nearly two thousand loyal associates and employees are now required to supply the constantly increasing demand for our pens.

The growth of the L. E. Waterman Company marks the progress of the fountain pen industry.

Simplicity, Safety, Service and Satisfaction mark the high standard maintained by Waterman's Ideal Fountain Pens. To attain this achievement, only the very best grade of materials are used, fashioned by the most modern tools in the hands of none but highly skilled mechanics. Every element required to produce a perfect article is used in the production of Waterman's Ideals.

Every pen that bears the name of "Waterman's Ideal" is the product of the most scientific knowledge and skilled labor it is possible to employ in the manufacture of a fountain pen, and is backed by our iron-clad guarantee to give absolute satisfaction.

We have endeavored, in the following pages, to convey a general idea of the business and this staple line as it is today. There are four important types of holders, with a world-wide demand of varying proportions for each. The different types are made in a range of practical sizes, adaptable to different "hands," fancies and writing customs. The varying sizes in the different types are mounted with gold and silver in many conventional, floral and other designs, as illustrated and described. The line of Waterman's Ideals is unique in many ways, particularly so because it meets both the personal fancies and unlimited handwriting requirements of all writers. Handwriting requirements are as varied as are the personalities of the writers. Notwithstanding, everything that is wanted in fountain pens can be had in Waterman's Ideals. The entire line of merchandise that is described within these pages is being presented constantly to the writing public through the medium of advertising. It is therefore our earnest suggestion that these pages be carefully read by our dealers and their sales force, and the book retained for ready reference until our next catalog, marking another forward step in the fountain pen industry, reaches you.

*L. E. Waterman Company.*





*Medals and Certificates Received by  
L. E. WATERMAN CO.*

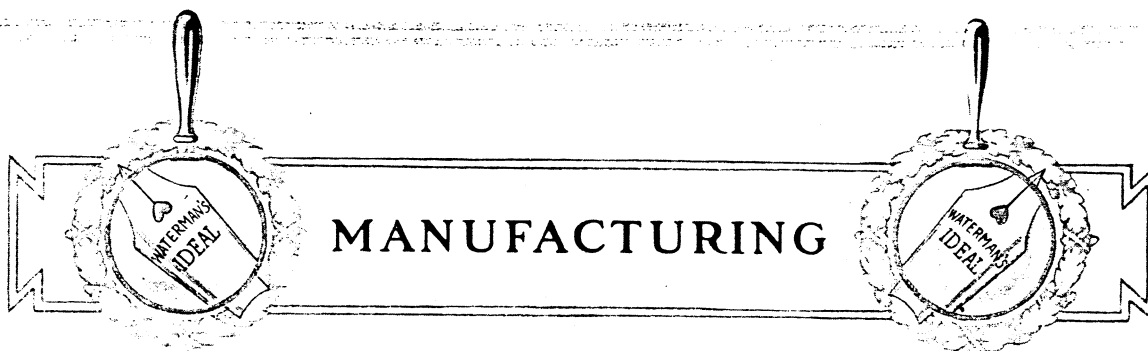
- 1883 Bronze Medal, American Institute, N. Y., Medal of Excellence
- 1884 Bronze Medal, American Institute, N. Y., Medal of Superiority
- 1885 Silver Medal, American Institute, N. Y., Special Medal
- 1886 Bronze Medal, American Institute, N. Y., Medal of Superiority
- 1887 Bronze Medal, American Institute, N. Y., Medal of Superiority
- 1888 Bronze Medal, American Institute, N. Y., Medal of Superiority
- 1889 Bronze Medal, American Institute, N. Y., Medal of Superiority
- 1889 Bronze Medal, Exposition Universelle, Paris
- 1892 Bronze Medal, World's Columbian Exposition, Chicago
- 1894 Gold Medal, Calif. Mid-Winter Internat. Expo., San Francisco
- 1895 Gold Medal, Cotton States and Internat. Expo., Atlanta, Ga.
- 1897 Gold Medal, Tennessee Centennial Exposition, Nashville
- 1898 Gold Medal, Trans-Mississippi and Internat. Expo., Omaha
- 1900 Gold Medal, Universelle International Exposition, Paris



*Medals and Certificates Received by*  
**L. E. WATERMAN CO.**

- 1901 Silver Medal, Pan-American Exposition, Buffalo, N. Y.
- 1901 Gold and Silver Medal, S. Carolina Interstate and West Indian Exposition, Charleston, S. C.
- 1901 Commemorative Diploma, Glasgow Internat. Exh'ib., Glasgow
- 1903 Diploma, Osaka Exposition, Osaka, Japan
- 1904 Gold Medal, Louisiana Purchase Exposition, St. Louis
- 1905 Gold Medal, Lewis and Clark Centennial Expo., Portland, Ore.
- 1906 Gold Medal, Dominion Exposition (Industrial), Halifax, N. S.
- 1906 Tablet Medal, International Exposition, Milan, Italy
- 1907 Gold Medal, Jamestown Tercentennial Expo., Norfolk, Va.
- 1907 Bronze Medal, International Book and Paper Expo., Paris
- 1910 Hors-Concours Exposition Universelle de Brussels
- 1910 Award of Merit Diploma, Ohio Valley Exposition, Cincinnati
- 1911 Award of Merit, Milan Exposition, Milan, Italy
- 1914 Bronze Medal, Hudson-Fulton Tercentennial, N. Y. City





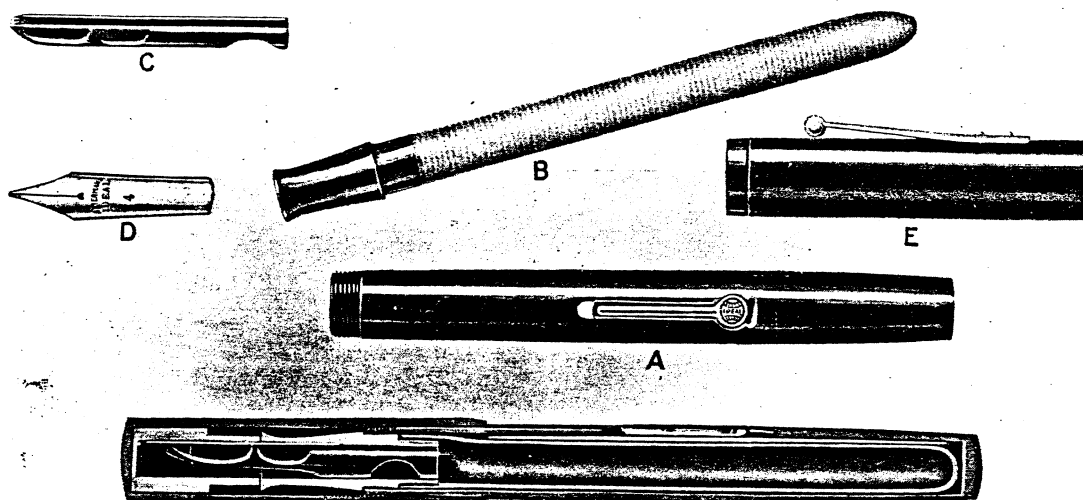
Rubber—Gold—Iridium—gathered from distant parts of the Earth and fashioned by modern machinery in the hands of highly skilled operators epitomizes the elements and the manufacture of Waterman's Ideal Fountain Pens.

*Rubber:* The finest Beni-Bolivian Para rubber is procured from the remote forests of South America, and shipped to our factories to go through the Waterman processes and after being vulcanized is made into the rubber parts composing our various types of fountain pens.

*Gold:* Bought from the United States Government and guaranteed to assay pure, is alloyed to 14 kt. fine, then put through our special hardening and rolling processes until the degree of fineness and temper characteristic of Waterman's Ideal Gold Pens is reached.

*Iridium:* A rare and costly mineral of unusual hardness is obtained from the Ural Mountains in Russia. Cheaper and softer Iridium may be obtained from other localities, but only the best is ever used on the point of a Waterman's Ideal Gold Pen—that is why they have that superfine contact point and remain a source of supreme satisfaction long after cheaper pens have been discarded.

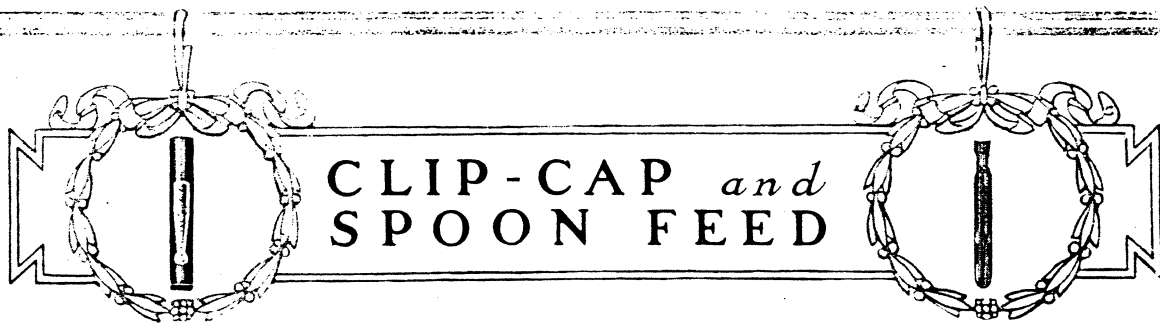
*Manufacture:* Perfection can only result from efficiency. Efficiency can only result from time and effort conscientiously applied. In the hands of highly skilled craftsmen, many of whom have been in our employ for a quarter of a century, the carefully selected and tested materials described above are put through the two hundred and ten distinct operations that convert them into the finished product bearing the L. E. Waterman Company trade-mark.



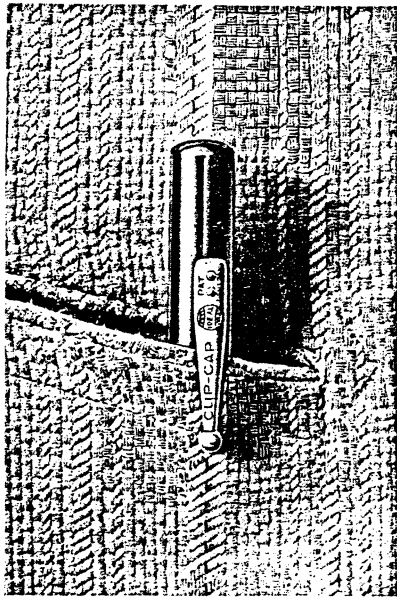
#### The Principal Parts of Waterman's Ideals

- A. The Barrel is finished in a very high polish, and made with the largest possible ink capacity.
- B. The Point Section (with Ink Tube attached), in which the Gold Pen and Spoon Feed are carefully fitted, sets firmly into the barrel, leaving no shoulder at the joint.
- C. The Spoon Feed Section—described on opposite page.
- D. The Gold Pen—described on page 52.
- E. The Cap is finished exactly like the barrel, and fits over the Point Section, screwing firmly on to the barrel.

In the different types of Waterman's Ideals described herein, these parts are somewhat varied, but remain essentially the same in character and purpose. The greatest simplicity is retained in all Waterman's Ideals, affording durability, strength, and mechanical perfection. The several parts are fitted together with technical precision, and are individually and collectively tested.



## CLIP-CAP *and* SPOON FEED



**I**T is important that these two patented features be not overlooked, contributing as they do, so much to the great superiority of Waterman's Ideal Fountain Pens.

CLIP-CAP means far more than merely a Cap with a Clip. It means a Clip riveted in place; a Clip that cannot slip out of position or become detached and lost.

Pens fitted with Clip-Caps cannot roll off the desk or fall from the pocket and be broken, thus making the Waterman's Ideal Clip-Cap a safety feature that well justifies its universal demand and use.

Clip-Caps are to be had only on Waterman's Ideal Fountain Pens.

**SPOON-FEED:**—The splendid success of Waterman's Ideal Fountain Pens is due not to any "lucky" accident, but to a long, careful study and application of the scientific principles involved in the construction of fountain pens.

The law of gravity produces a precipitation of ink in the barrel toward the point of the pen, but which must be under constant control so that only the exact amount of ink required will be fed at all times. Likewise the expansion of air in the barrel of the pen, due to heat from the hand must be controlled.

Waterman's Ideal Spoon Feed, made from the finest grade of Para rubber, with the channels and reservoirs scientifically designed and constructed, acts as a governor which automatically regulates the precipitation of ink in such a way as to produce, when in use, the steady capillary flow that is so distinctive of Waterman's Ideal Fountain Pens.

The Improved Spoon-Feed, a Waterman patent, and used only in Waterman's Ideal Fountain Pens, insures a steady, sure and instantaneous flow of ink and eliminates the "overflow" that makes dangerous the use of cheap and carelessly constructed fountain pens.



# KEY TO STANDARD NUMBERING SYSTEM

**T**HE following table and the illustrations on the following page will fully explain the system which is used in the numbering of all Waterman's Ideals. We believe that this table, with the accompanying explanation of the meaning of each figure in every number, will greatly facilitate the re-ordering, checking and billing of all fountain pens of our make.

SIZE OF GOLD PEN is indicated by number in unit column, i. e., 2-4-5-6-7-8

TYPE OF HOLDER is indicated by number in tens column, i. e., 0-1-2-4-5-6-7-8

Thus:

Regular Type (Straight Cap).....	= 0	in tens column
Regular Type (Cone Cap).....	= 1	in tens column
Regular Type (Taper Cap).....	= 2	in tens column
Safety Type.....	= 4	in tens column
Pocket Self-Filling Type.....	= 5	in tens column
Self-Filling Type.....	= 6	in tens column
Pocket Type.....	= 7	in tens column
Pump Type.....	= 8	in tens column

MOUNTINGS are indicated by number in hundreds column i. e., 2-3-4-5-6-7-8-9

Thus:

Silver, half covered.....	= 2	in hundreds column
Gold, half covered.....	= 3	in hundreds column
Silver, full covered.....	= 4	in hundreds column
Gold, full covered.....	= 5	in hundreds column
Two Gold Bands.....	= 6	in hundreds column
One Gold Middle Band.....	= 7	in hundreds column
One Gold Band on Cap.....	= 8	in hundreds column
Gold Band Top of Cap.....	= 9	in hundreds column

Slender Holder indicated by suffix ½.

Vest Size indicated by suffix V.

Gold filled mounting indicated by prefix 0.

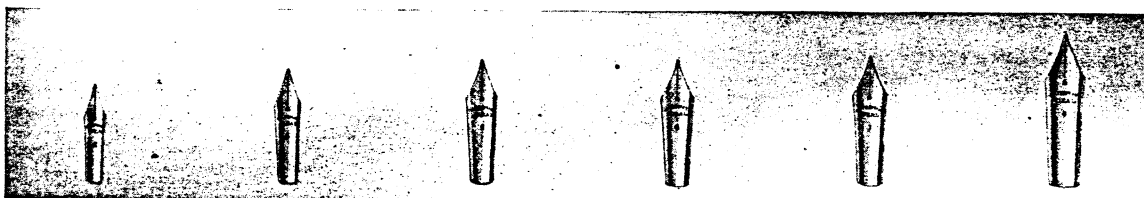
For example: 0852½V would indicate Slender Vest Pocket Self-Filling, with gold filled band on cap and with gold pen size 2, i. e.

Prefix..... 0—Gold Filled  
 Hundreds Column. 8—Gold Band on Cap  
 Tens Column..... 5—Pocket Self-Filling Type

Unit Column..... 2—Gold Pen size No. 2  
 Suffix..... ½—Slender  
 Suffix..... V—Vest Length

This key table is made by using No. 2 in the unit column in all instances, i. e., fitted with No. 2 size gold pens see below.

Types of Holders	Full Length	Vest Length	Slender Size	Two Gold Bands (Filled)	Gold Middle Band (Filled)	Gold Band on Cap (Filled)	Gold Band Top of Cap (Filled)	Half Silver Covered	Full Silver Covered	Half Gold Covered (Filled)	Full Gold Covered (Filled)	Half Gold Covered (Solid)	Full Gold Covered (Solid)
Regular Type (Straight Cap).....	02	....	....	0602	....	....	....	....	402	....	....	....	502
Regular Type (Cone Cap).....	12	....	12½	0612	0712	....	....	....	412	0312	0512	312	512
Regular Type (Taper Cap).....	22	....	....	0622	0722	....	....	222	422	0322	0522	322	522
Safety Type.....	42	42½V	42½	0642	0742	....	0942½V	....	442	....	0542	....	542
Pocket Self-Filling Type.....	52	52V	52½	0652	0752	0852V	0952½V	252	452	0352	0552	352	552
Self-Filling Type.....	62	....	....	....	....	....	....	....	....	....	....	....	....
Pocket Type.....	72	72V	72½	0672	0772	0872V	0972½V	272	472	0372	0572	372	572
Pump Filling Type.....	82	....	....	0682	....	....	....	....	482	....	0582	....	....



In above table all types of holders in which Waterman's Ideals are made are shown in the left column while the various styles in which each holder is made are shown across the top of the table.

The finish of the holder, or the design of the mounting, however, is always indicated by the addition of a descriptive word after the number, for instance:

"Plain" or "Chased" on the unmounted pens. "Plain" or "Engraved" on gold banded pens. "Gothic" or "Filigree" etc., on gold or silver mounted pens.

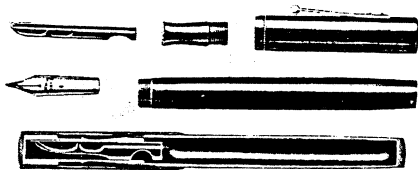
Size of Gold Pen is indicated by the figure in the unit column of all numbers, i. e., Safety pen plain fitted with No. 6 gold pen is No. 46.

Above illustrations one half actual size. For comparative sizes of Gold Pens see page 53.

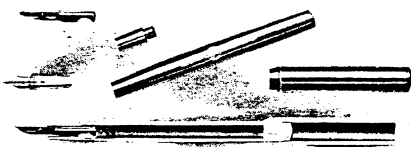
## The Types of Holders

are indicated by the figure in the Tens Column of all Numbers, as shown on opposite page

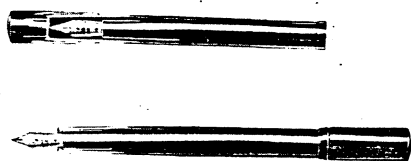
Pocket Self-Filling Type, Nos. 52½V to 58, shown in all sizes and styles on pages 14 to 23. Made to fill direct by suction from any ink supply by merely raising the lever and pressing it down. The lever locks. Fitted with our Screw Lock Security Cap, as shown in the complete sectional illustration of this type pen on page 10.



Pocket Type, Nos. 72½V to 78, shown in all sizes and styles on pages 24 to 30. Same general type of fountain pen as our well-known Regular Type, and fitted with our Screw Lock Security Cap.



Regular Type, Nos. 12½ to 18, shown in all sizes and styles on pages 31 to 37. This is the well-known Cone Cap style of holder, on which the cap fits by friction on either end.



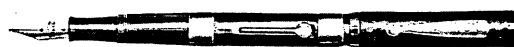
Safety Type, Nos. 42½V to 48, shown in all sizes and styles on pages 38 to 43. The Gold Pen and Feed turns down into the barrel of this type in order that the cap may screw on to the pen end when not in use, and seal (or cork) the ink supply. The Gold Pen and Feed turn out into writing position by a slight twist of the cap when placed on the butt end. The Safety Type may be carried filled with ink upside down, sideways, or in any position and cannot spill.

## The Mountings

are indicated by the figure in the Hundreds Column in all Numbers as shown on opposite page



Half Silver covered is indicated by "2" in hundreds column.



Two gold bands are indicated by "6" in hundreds column.



Half Gold covered is indicated by "3" in hundreds column.



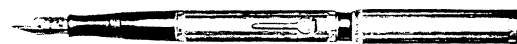
One gold middle band is indicated by "7" in hundreds column.



Full Silver covered is indicated by "4" in hundreds column.



Gold band on cap is indicated by "8" in hundreds column.



Full Gold covered is indicated by "5" in hundreds column.



Gold band top of cap is indicated by "9" in hundreds column.

The prefix "0", when included in the number, indicates gold-filled mounting.

Self-Filling Type

Comparative Sizes



No. 52 1/2V

No. 52V

No. 54V

No. 52 1/2

No. 52

No. 54

No. 55

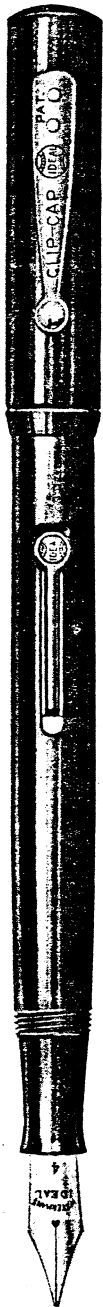
No. 56

Illustrations are actual size.

For prices, general description and mountings on above see pages 14 to 22 inclusive.

Self-Filling

Type



Plain

Chased

Gold Mounted  
Engraved Bands

Gold Mounted  
Plain Bands

Gold Middle Band  
Engraved or Plain

No. 52½.....\$2.50	No. 52½.....\$2.50	No. 0652½.....\$3.50	No. 0652½.....\$3.50	No. 0752½.....\$3.50
No. 52.....2.50	No. 52.....2.50	No. 0652.....3.50	No. 0652.....3.50	No. 0752.....3.50
No. 54.....4.00	No. 54.....4.00	No. 0654.....5.00	No. 0654.....5.00	No. 0754.....5.00
No. 55.....5.00	No. 55.....5.00	No. 0655.....6.00	No. 0655.....6.00	No. 0755.....6.00
No. 56.....6.00	No. 56.....6.00	No. 0656.....7.00	No. 0656.....7.00	No. 0756.....7.00
No. 58.....8.00	No. 58.....8.00			

Illustrations are all size No. 54.

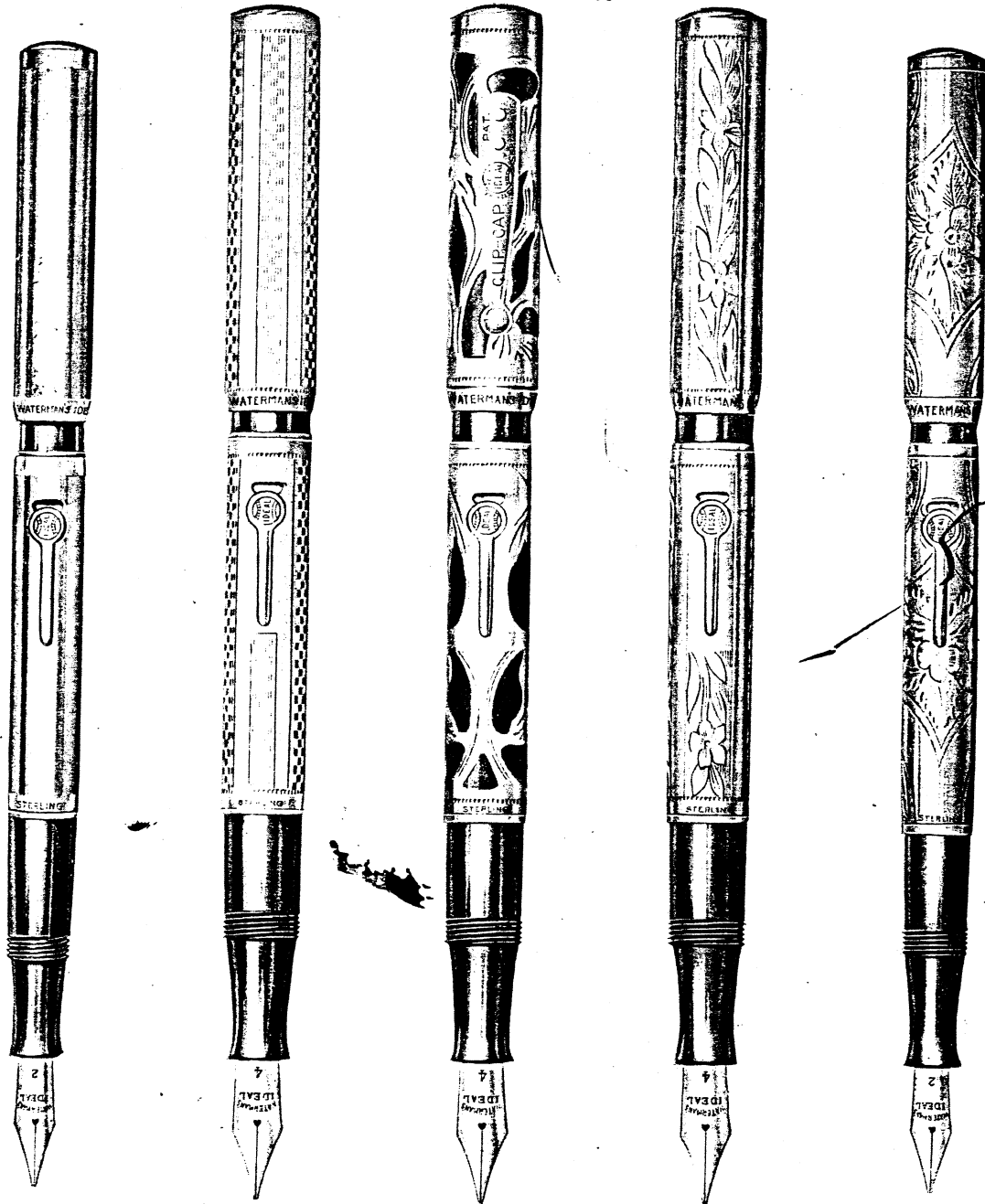
Comparative sizes shown on opposite page.  
For description of this type, see page 10.

Clip-Caps cost extra; see list, page 54.



Self-Filling

Type



Sheraton  
Sterling Silver  
No. 452½ .....\$6.00

Gothic  
Sterling Silver  
No. 452½ .....\$5.00  
No. 452..... 5.00  
No. 454..... 7.00  
No. 455..... 8.50  
No. 456..... 9.50

Filigree  
Sterling Silver  
No. 452½ .....\$5.00  
No. 452..... 5.00  
No. 454..... 7.00  
No. 455..... 8.50  
No. 456..... 9.50

Pansy Panel  
Sterling Silver  
No. 452½ .....\$6.00  
No. 452..... 6.00  
No. 454..... 8.00

Oriental  
Sterling Silver  
No. 452½ .....\$6.00

Illustrations are sizes Nos. 52½ and 54.

Comparative sizes shown on page 14.  
For description of this type, see page 10.

Clip-Caps cost extra; see list, page 54.

Self-Filling

Type



14 Kt. Plain  
Gold Middle Band

Pansy Pane  
Gold Filled

Sheraton  
Gold Filled

Gothic  
Gold Filled

Plain  
Half Mounted  
Gold Filled

No. 752½.....\$9.00  
No. 752.....10.00  
No. 754.....12.00  
No. 765.....14.00  
No. 756.....15.00

No. 0552½.....\$10.00  
No. 0552..... 10.00  
No. 0554..... 12.50

No. 0552½.....\$10.00

No. 0552½.....\$10.00  
No. 0552..... 10.00  
No. 0554..... 12.50  
No. 0555..... 15.00  
No. 0556..... 18.00

No. 0352½.....\$5.00  
No. 0352..... 5.00  
No. 0354..... 7.00

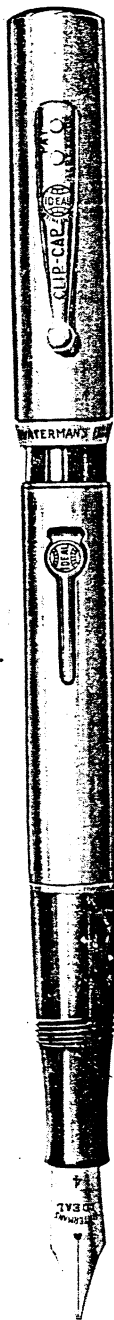
Illustrations are sizes Nos. 52½ and 54.

Comparative sizes shown on page 14.  
For description of this type, see page 10.

Clip-Caps cost extra; see list, page 54.

Self-Filling

Type



Plain  
Gold Filled

No. 0552½	.....	\$8.50
No. 0552	.....	8.50
No. 0554	.....	10.00
No. 0555	.....	12.50
No. 0556	.....	15.00

Solid Gold

No. 552½	.....	\$27.00
No. 554	.....	37.00

Oriental  
Gold Filled

No. 0552½	.....	\$10.00
-----------	-------	---------

Filigree  
Gold Filled

No. 0552½	.....	\$10.00
No. 0552	.....	10.00
No. 0554	.....	12.50
No. 0555	.....	15.00
No. 0556	.....	18.00

Solid Gold

No. 552½	.....	\$25.00
No. 554	.....	35.00

Clip-Caps cost extra; see list, page 54.

Illustrations are sizes Nos. 52½ and 54. Comparative sizes shown on page 14.

For description of this type, see page 10.

Self-Filling Type

Vest Length



Plain

Chased

Plain Gold Band  
on Cap

Engraved Gold Band  
on Cap

Plain Gold Band  
Top of Cap, and Eye

No. 52 $\frac{1}{2}$ V.....\$2.50	No. 52 $\frac{1}{2}$ V.....\$2.50	No. 0852 $\frac{1}{2}$ V.....\$3.50	No. 0852 $\frac{1}{2}$ V.....\$3.50	No. 0952 $\frac{1}{2}$ V.....\$4.00
No. 52V..... 2.50	No. 52V..... 2.50	No. 0852V..... 3.50	No. 0852V..... 3.50	
No. 54V..... 4.00	No. 54V..... 4.00	No. 0854V..... 5.00	No. 0854V..... 5.00	

Illustrations are all size No. 52 $\frac{1}{2}$ V.

Comparative sizes shown on page 14; Telescope Caps, page 45.

For description of this type, see page 10.

Self Filling Type

Vest Length



Filigree  
Sterling Silver  
No. 452 1/2 V ..... \$5.00  
No. 452 1/2 V with  
Ring ..... 5.50

E. C. = End Covered  
w. r. = with ring  
t. c. = with telescope cap



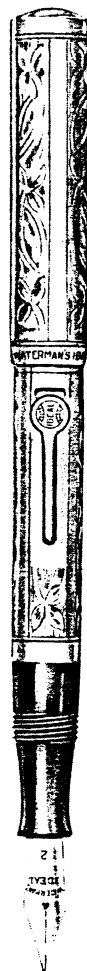
Plain, E. C.  
Sterling Silver  
No. 452 1/2 V ..... \$5.50  
No. 452 1/2 V, w. r. 6.00  
No. 452 1/2 V, t. c. 8.00

Gold Filled  
No. 0552 1/2 V ..... \$8.50  
No. 0552 1/2 V, w. r. 9.00  
No. 0552 1/2 V, t. c. 11.00  
Solid Gold  
No. 552 1/2 V ..... \$29.00  
No. 552 1/2 V, w. r. 30.00  
No. 552 1/2 V, t. c. 40.00



Filigree, E. C.  
(closed)  
No. 452 1/2 V ..... \$5.50  
No. 452 1/2 V, w. r. 6.00

Gold Filled  
No. 0552 1/2 V ..... \$9.50  
No. 0552 1/2 V, w. r. 10.00  
Solid Gold  
No. 552 1/2 V ..... \$27.00  
No. 552 1/2 V, w. r. 28.00



Pansy Panel, E. C.  
Sterling Silver  
No. 452 1/2 V ..... \$6.50  
No. 452 1/2 V, w. r. 7.00  
No. 452 1/2 V, t. c. 9.00

Gold Filled  
No. 0552 1/2 V ..... \$9.50  
No. 0552 1/2 V, w. r. 10.00  
No. 0552 1/2 V, t. c. 12.00



Scroll, E. C.  
Sterling Silver  
No. 452 1/2 V ..... \$6.50  
No. 452 1/2 V, w. r. 7.00  
No. 452 1/2 V, t. c. 9.00

Gold Filled  
No. 0552 1/2 V ..... \$9.50  
No. 0552 1/2 V, w. r. 10.00  
No. 0552 1/2 V, t. c. 12.00

Illustrations are all size No. 52 1/2 V.  
Comparative sizes shown on page 14; Telescope Caps, page 44.  
For description of this type, see page 10.

Self-Filling Type

Vest Length



Hand Engraved Vine  
E. C.  
Sterling Silver  
No. 452½V.....\$7.00  
No. 452½V, with  
Ring..... 7.50  
No. 452½V, with  
Telescope Cap... 9.00



Gothic, E. C.  
Sterling Silver  
(closed)



Sheraton, E. C.  
Sterling Silver  
No. 452½V.....\$6.50  
No. 452½V, with  
Ring..... 7.00  
No. 452½V, with  
Telescope Cap... 9.00



Scroll, E. C.  
Sterling Silver  
(closed)



Gothic, E. C.  
Sterling Silver  
No. 452½V.....\$6.50  
No. 452½V, with  
Ring..... 7.00  
No. 452½V, with  
Telescope Cap... 9.00

Illustrations are all size No. 52½V.

E. C. = End Covered.

Comparative sizes shown on page 14; Telescope Caps, page 44.

For description of this type, see page 10.

Self-Filling Type

Vest Length



Solid Gold Band on Cap  
No. 852½V.....\$9.00



Scroll. E. C.  
Gold Filled  
No. 0552½V.....\$9.50  
No. 0552½V, with  
Ring.....10.00  
No. 0552½V, with  
Telescope Cap...12.00



Gothic E. C.  
Gold Filled  
No. 0552½V.....\$9.50  
No. 0552½V, with  
Ring.....10.00  
No. 0552½V, with  
Telescope Cap...12.00



Sheraton. E. C.  
Gold Filled  
No. 0552½V.....\$9.50  
No. 0552½V, with  
Ring.....10.00  
No. 0552½V, with  
Telescope Cap...12.00



Etched, E. C.  
Gold Filled  
No. 0552½V.....\$9.50  
No. 0552½V, with  
Ring.....10.00  
No. 0552½V, with  
Telescope Cap...12.00

Illustrations are all size No. 52½V.

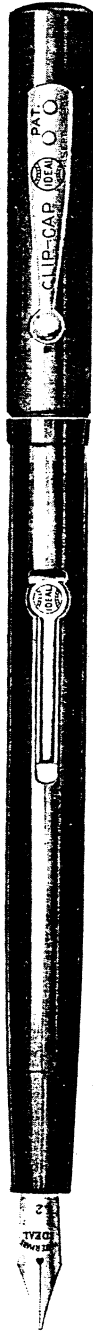
E. C. = End Covered.

Comparative sizes shown on page 14; Telescope Caps, page 44.

For description of this type, see page 10.

Regular Self-

Filling Type



No. 62.....\$2.50

No. 62.....2.50

No. 64.....\$4.00

No. 65.....\$5.00

No. 66.....\$6.00  
No. 68..... 8.00

All sizes made in Chased at same prices as Plain.

Clip-Caps cost extra; see list, page 54.



Pocket Type

Comparative Sizes



Illustrations are actual size.

For prices, and styles of mountings on above, see pages 25 to 30 inclusive.

For description of this type, see page 13.

Pocket

Type



Plain



Chased



Gold Middle Band  
Plain



Gold Middle Band  
Engraved



Gold Mounted  
Engraved or Plain  
Bands

No. 72½.....\$2.50	No. 72½.....\$2.50	No. 0772½.....\$3.50	No. 0772½.....\$3.50	No. 0672½.....\$3.50
No. 72.....2.50	No. 72.....2.50	No. 0772.....3.50	No. 0772.....3.50	No. 0672.....3.50
No. 74.....4.00	No. 74.....4.00	No. 0774.....5.00	No. 0774.....5.00	No. 0674.....5.00
No. 75.....5.00	No. 75.....5.00	No. 0775.....6.00	No. 0775.....6.00	No. 0675.....6.00
No. 76.....6.00	No. 76.....6.00	No. 0776.....7.00	No. 0776.....7.00	No. 0676.....7.00
No. 78.....8.00	No. 78.....8.00			

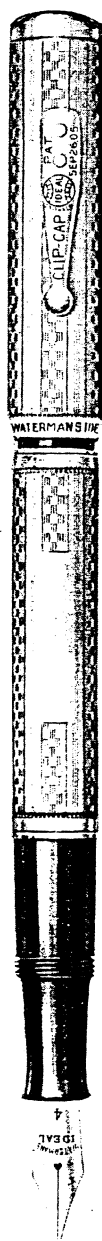
Illustrations are all size No. 74.

Comparative sizes shown on opposite page.  
For description of this type, see page 13.

Clip-Caps cost extra; see list, page 54.

Pocket

Type



**Gothic**  
Sterling Silver  
No. 472½ ..... \$5.00  
No. 472 ..... 5.00  
No. 474 ..... 7.00  
No. 475 ..... 8.50  
No. 476 ..... 9.50

Gold Filled  
No. 0572½ ..... \$10.00  
No. 0572 ..... 10.00  
No. 0574 ..... 12.50  
No. 0575 ..... 15.00  
No. 0576 ..... 18.00

Illustrations are sizes Nos. 72½ and 74.



**Sheraton**  
Sterling Silver  
No. 472½ ..... \$6.00  
Gold Filled  
No. 0572½ ..... \$10.00

\*Solid Gold  
No. 572½ ..... \$23.00  
No. 574 ..... 32.00



\*Filigree  
Sterling Silver  
No. 472½ ..... \$5.00  
No. 472 ..... 5.00  
No. 474 ..... 7.00  
No. 475 ..... 8.50  
No. 476 ..... 9.50

Gold Filled  
No. 0572½ ..... \$10.00  
No. 0572 ..... 10.00  
No. 0574 ..... 12.50  
No. 0575 ..... 15.00  
No. 0576 ..... 18.00

Comparative sizes shown on page 24.



**Oriental**  
Sterling Silver  
No. 472½ ..... \$6.00  
Gold Filled  
No. 0572½ ..... \$10.00

Clip-Caps cost extra; see list, page 54.  
For description of this type, see page 13.



**Pansy Panel**  
Sterling Silver  
No. 472½ ..... \$6.00  
No. 472 ..... 6.00  
No. 474 ..... 8.00

Gold Filled  
No. 0572½ ..... \$10.00  
No. 0572 ..... 10.00  
No. 0574 ..... 12.50

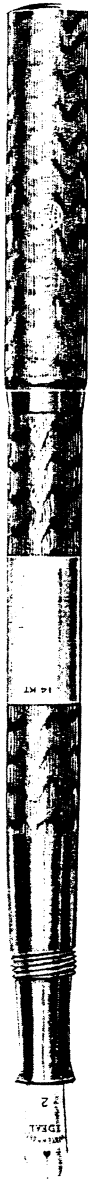
Pocket

Type



Gold Middle Band  
Plain—Narrow  
Solid

No. 772½ ..... \$6.00  
No. 772 ..... 8.00  
No. 774 ..... 9.00



Gold Middle Band  
Plain—Wide  
Solid

No. 772½ ..... \$8.00  
No. 772 ..... 10.00  
No. 774 ..... 12.00  
No. 775 ..... 14.00  
No. 776 ..... 15.00



Gold Middle Band  
Scroll—Solid

No. 772½ ..... \$8.00  
No. 772 ..... 10.00  
No. 774 ..... 12.00  
No. 775 ..... 14.00  
No. 776 ..... 15.00



Plain  
Gold Filled

No. 0372½ ..... \$5.00  
No. 0372 ..... 5.00  
No. 0374 ..... 7.00



Plain  
Gold Filled

No. 0572½ ..... \$8.50  
No. 0572 ..... 8.50  
No. 0574 ..... 10.00  
No. 0575 ..... 12.50  
No. 0576 ..... 15.00

Solid Gold  
No. 572½ ..... \$25.00  
No. 574 ..... 34.00

Illustrations are sizes Nos. 72½ and 74.

Comparative sizes shown on page 24.  
For description of this type, see page 13.

Clip-Caps cost extra; see list, page 54.

Pocket Type

Vest Length



Plain

Chased

Gold Mounted  
Engraved or Plain  
Bands

Gold Middle Band  
Plain or Engraved

Plain Gold  
Band on Cap  
Solid Gold

Plain Gold Band  
Top of Cap and  
Eye

No. 72½V. \$2.50  
No. 72V... 2.50  
No. 74V... 4.00

No. 72½V. \$2.50  
No. 72V... 2.50  
No. 74V... 4.00

No. 0672½V,  
\$3.50

No. 0772½V,  
\$3.50

No. 872½V,  
\$7.00

No. 0972½V,  
\$4.00

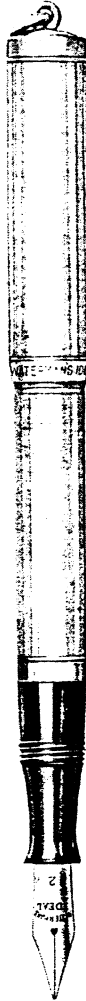
Illustrations are all size No. 72½V.

Comparative sizes shown on page 24; Telescope Caps, page 45.

For description of this type, see page 13.

Pocket Type

Vest Length



\*\*Plain, E. C.  
Sterling Silver  
No. 472 $\frac{1}{2}$ V. .... \$5.50  
No. 472 $\frac{1}{2}$ V, t. c. .... 8.00  
Gold Filled  
No. 0572 $\frac{1}{2}$ V. .... \$8.50  
No. 0572 $\frac{1}{2}$ V, t. c. .... 11.00  
Solid Gold  
No. 572 $\frac{1}{2}$ V. .... \$27.00  
No. 572 $\frac{1}{2}$ V, t. c. .... 40.00

\*Filigree, E. C.  
Sterling Silver  
No. 472 $\frac{1}{2}$ V. .... \$5.50  
Gold Filled  
No. 0572 $\frac{1}{2}$ V. .... \$9.50  
Solid Gold  
No. 572 $\frac{1}{2}$ V. .... \$25.00

Sheraton, E. C.  
Sterling Silver  
No. 472 $\frac{1}{2}$ V. .... \$6.50  
No. 472 $\frac{1}{2}$ V, w. r. .... 7.00  
No. 472 $\frac{1}{2}$ V, t. c. .... 9.00

Scroll, E. C.  
Sterling Silver  
No. 472 $\frac{1}{2}$ V. .... \$6.50  
No. 472 $\frac{1}{2}$ V, w. r. .... 7.00  
No. 472 $\frac{1}{2}$ V, t. c. .... 9.00

Hand Engraved Vine E. C.  
Sterling Silver  
No. 472 $\frac{1}{2}$ V. .... \$7.00  
No. 472 $\frac{1}{2}$ V, w. r. .... 7.50  
No. 472 $\frac{1}{2}$ V, t. c. .... 9.00

\*With Ring: Silver or Gold Filled, 50c. extra; Solid Gold, \$1.00 extra.  
\*\*Extension End No. 472 $\frac{1}{2}$ V: Sterling Silver, with Ring, \$7.00; with Telescope Cap, \$9.00.  
No. 0572 $\frac{1}{2}$ V: Gold Filled, with Ring, \$11.00; with Telescope Cap, \$13.00.

w. r. = with ring. t. c. = telescope cap. E. C. = End Covered.

Illustrations are size No. 72 $\frac{1}{2}$ V. For description of this type, see page 13. Comparative sizes shown on page 24; Telescope Caps, page 44.

Pocket Type

Vest Length



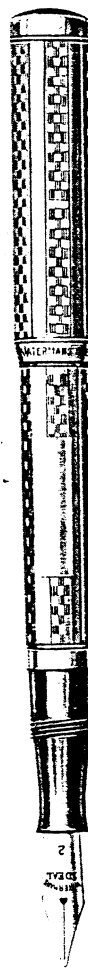
Scroll, E. C.  
Gold Filled  
No. 0572½V ..... \$9.50  
No. 0572½V, with  
Ring ..... 10.00  
No. 0572½V, with  
Telescope Cap... 12.00



Pansy Panel, E. C.  
Gold Filled  
No. 0572½V ..... \$9.50  
No. 0572½V, with  
Ring ..... 10.00  
No. 0572½V, with  
Telescope Cap... 12.00



Sheraton, E. C.  
Gold Filled  
No. 0572½V ..... \$9.50  
No. 0572½V, with  
Ring ..... 10.00  
No. 0572½V, with  
Telescope Cap... 12.00



Gothic, E. C.  
Gold Filled  
No. 0572½V ..... \$9.50  
No. 0572½V, with  
Ring ..... 10.00  
No. 0572½V, with  
Telescope Cap... 12.00



Etched, E. C.  
Gold Filled  
No. 0572½V ..... \$9.50  
No. 0572½V, with  
Ring ..... 10.00  
No. 0572½V, with  
Telescope Cap... 12.00

Sterling Silver  
No. 472½V ..... \$6.50  
No. 472½V with Ring 7.00  
No. 472½V, with  
Telescope Cap... 9.00

Sterling Silver  
No. 472½V ..... \$6.50  
No. 472½V with Ring 7.00  
No. 472½V, with  
Telescope Cap... 9.00

E. C. = End Covered.

Illustrations are size No. 72½V. Comparative sizes shown on page 24; Telescope Caps, page 44. For description of this type, see page 13.

Regular Type

Comparative Sizes



No. 12 1/2



No. 12



No. 14



No. 15



No. 16



No. 17



No. 18

Illustrations are actual size.  
For description of this type, see page 13.

For prices, and styles of mountings on above, see  
pages 32 to 34 inclusive.



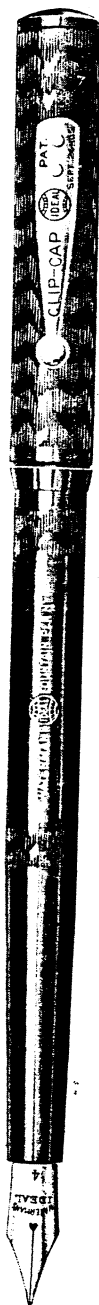
Regular

Type



Plain

No. 12½	\$2.50
No. 12	2.50
No. 14	4.00
No. 15	5.00
No. 16	6.00
No. 18	8.00
No. 20	10.00



Chased

No. 12½	\$2.50
No. 12	2.50
No. 14	4.00
No. 15	5.00
No. 16	6.00
No. 18	8.00
No. 20	10.00



Gold Middle Band  
Engraved or Plain

No. 0712½	\$3.50
No. 0712	3.50
No. 0714	5.00
No. 0715	6.00
No. 0716	7.00
No. 0718	9.00



Gold Mounted  
Engraved Bands

No. 0612½	\$3.50
No. 0612	3.50
No. 0614	5.00
No. 0615	6.00
No. 0616	7.00
No. 0618	9.00



Gold Mounted  
Plain Bands

No. 0612½	\$3.50
No. 0612	3.50
No. 0614	5.00
No. 0615	6.00
No. 0616	7.00
No. 0618	9.00

Comparative sizes shown on page 31.

For description of this type, see page 13.

Clip-Caps cost extra; see list, page 54.

Regular

Type



Solid Gold  
Plain Middle Band  
Narrow

No. 712 1/2	.....\$5.00
No. 712	..... 6.50
No. 714	..... 8.00

Solid Gold  
Plain Middle Band  
Wide

No. 712 1/2	.....\$8.00
No. 712	..... 8.00
No. 714	.....10.00
No. 715	.....12.00
No. 716	.....15.00

Solid Gold  
Plain Middle Band  
Illustrating No. 712 1/2  
Narrow Band. Closed.

Gold Mounted  
Chased or Plain Bands  
Solid Gold

No. 614	.....\$8.00
No. 615	.....10.00
No. 616	.....12.00

Solid Gold Middle Band  
Scroll

No. 712 1/2	.....\$8.00
No. 712	..... 8.00
No. 714	.....10.00
No. 715	.....12.00
No. 716	.....15.00

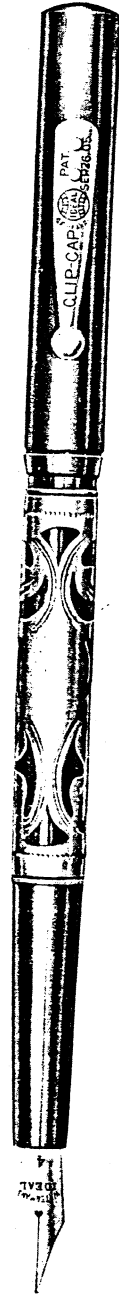
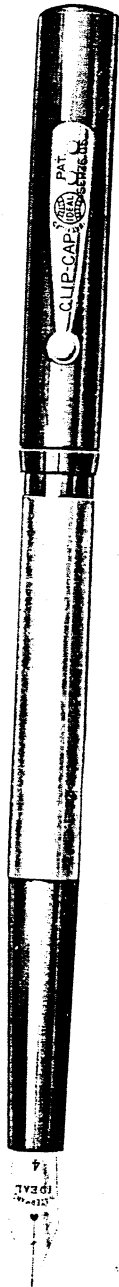
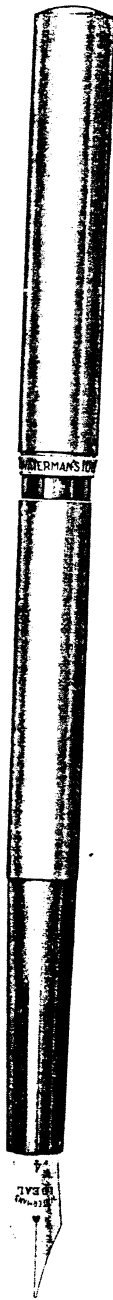
Comparative sizes shown on page 31.

For description of this type, see page 13.

Clip-Caps cost extra; see list, page 54.

Regular

Type



Plain  
Gold Filled  
No. 0512.....\$8.50  
No. 0514.....10.00

Solid Gold  
No. 512½ (with  
name plate).....\$22.50  
No. 514 (with  
name plate)..... 30.00

Plain  
Gold Filled  
No. 0312½.....\$4.25  
No. 0312..... 5.00  
No. 0314..... 6.50

Solid Gold  
No. 312½.....\$14.00  
No. 314 (with  
name plate)..... 18.00

Barleycorn  
Solid Gold  
No. 512½.....\$25.00  
No. 312½..... 18.00

Filigree  
Gold Filled  
No. 0312½.....\$5.00  
No. 0312..... 6.00  
No. 0314..... 8.00

Solid Gold  
No. 312½.....\$14.50  
No. 314..... 15.00

\*Solid Gold  
No. 512½.....\$23.50  
No. 512..... 23.50  
No. 514..... 25.00  
No. 515..... 30.00  
No. 516..... 40.00

\*Filigree  
Sterling Silver  
No. 412½.....\$5.00  
No. 412..... 5.00  
No. 414..... 7.00  
No. 415..... 8.50  
No. 416..... 9.50

Gold Filled  
No. 0512.....\$10.00  
No. 0514.....12.50  
No. 0515.....15.00  
No. 0516.....18.00

Comparative sizes shown on page 31.  
Clip-Caps cost extra; see list, page 54.

For description of this type  
see page 13



Chased or Plain  
 No. 22..... \$2.50  
 No. 24..... 4.00



Gold Mounted  
 Engraved or Plain  
 Bands  
 No. 0622..... \$3.50  
 No. 0624..... 5.00

Regular Type



Chased  
 Sterling Silver  
 No. 222..... \$6.00  
 No. 224..... 8.00

Gold Filled  
 No. 0322..... \$7.50  
 No. 0324..... 10.00

Solid Gold  
 No. 324..... \$25.00

Taper Cap



Chased  
 Full Covered  
 Sterling Silver  
 No. 424..... \$12.00

Gold Filled  
 No. 0524..... \$15.00

Solid Gold  
 No. 524..... \$35.00



Pineapple  
 Full Covered  
 Gold Filled  
 No. 0524..... \$15.00

Solid Gold  
 No. 524..... \$35.00

Sterling Silver  
 No. 424..... \$12.00

Illustrations are all No. 24, actual size.

For description of this type see page 13.

Regular Type

Straight Cap



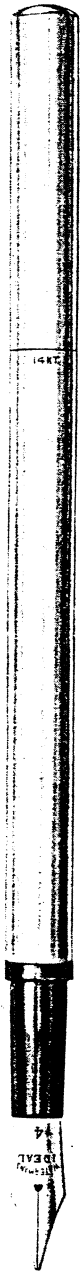
Plain		Chased		Chased		Golph	
No. 2.....	\$2.50	No. 2.....	\$2.50	No. 402.....	Sterling Silver	No. 402.....	Sterling Silver
No. 4.....	4.00	No. 4.....	4.00	No. 404.....	10.00	No. 404.....	11.00
				Gold Filled		Gold Filled	
				No. 0502.....	\$10.00	No. 0504.....	\$15.00
				No. 0504.....	15.00		
				Solid Gold			
				No. 504.....	\$35.00		

Illustrations are all No. 4, actual size.

For description of this type, see page 13.

Regular Type

Straight Cap



Plain  
Solid Gold  
No. 504..... \$25.00

Grecian  
Solid Gold  
No. 504..... \$45.00

Puritan  
Sterling Silver  
No. 404..... \$10.00

Gold Filled  
No. 0504..... \$15.00

Barleycorn  
Solid Gold  
No. 504..... \$30.00

Sterling Silver  
No. 402..... \$5.00  
No. 404..... 8.00

Plain Wreath  
Solid Gold  
No. 504..... \$26.00

Illustrations are all No. 4. actual size.

For description of this type, see page 13.

Safety Type

Comparative Sizes



No. 42 1/2 V

No. 42

No. 42 1/2

No. 44

No. 45

No. 46

Illustrations are actual size.  
Also made in size No. 43.

For description of this type see page 13.

For prices and styles of mountings on above  
see pages 39 to 43 inclusive.

Safety

Type



Plain



Chased



Gold Middle Band  
Engraved or Plain



Gold Mounted  
Plain Bands



Gold Mounted  
Engraved Bands

No. 42½.....	\$3.00	No. 42½.....	\$3.00	No. 0742½.....	\$4.00	No. 0642½.....	\$4.00	No. 0642½.....	\$4.00
No. 42.....	3.00	No. 42.....	3.00	No. 0742.....	4.00	No. 0642.....	4.00	No. 0642.....	4.00
No. 44.....	4.00	No. 44.....	4.00	No. 0744.....	5.00	No. 0644.....	5.00	No. 0644.....	5.00
No. 45.....	5.00	No. 45.....	5.00	No. 0745.....	6.00	No. 0645.....	6.00	No. 0645.....	6.00
No. 46.....	6.00	No. 46.....	6.00	No. 0746.....	7.00	No. 0646.....	7.00	No. 0646.....	7.00
No. 48.....	8.00	No. 48.....	8.00	No. 0748.....	9.00	No. 0648.....	9.00	No. 0648.....	9.00

Illustrations are all size No. 44.

Comparative sizes shown on opposite page.  
For description of this type see page 13.

Clip-Caps cost extra; see list, page 54.



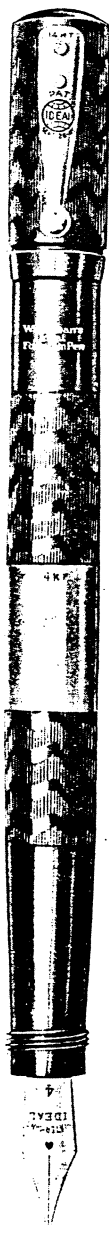
Safety

Type



Solid Gold  
Plain Middle Band  
Narrow

No. 742½	\$7.00
No. 742	7.00
No. 744	8.00
No. 745	10.00
No. 746	12.00



Solid Gold  
Plain or Scroll Middle  
Band, Wide

No. 742½	\$10.00
No. 742	10.00
No. 744	12.00
No. 745	14.00
No. 746	15.00

\*\*Solid Gold

No. 542½	\$23.50
No. 542	23.50
No. 544	25.00
No. 545	30.00
No. 546	40.00

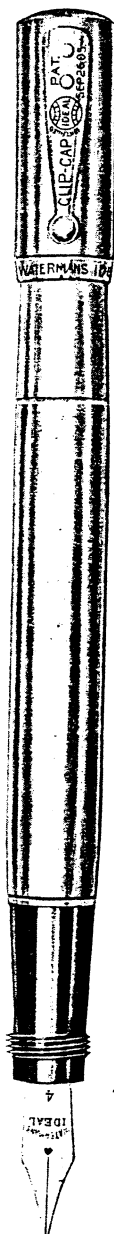


\*\* Filigree  
Sterling Silver

No. 442½	\$5.50
No. 442	5.50
No. 444	7.00
No. 445	8.50
No. 446	9.50

Gold Filled

No. 0542½	\$10.00
No. 0542	10.00
No. 0544	12.50
No. 0545	15.00
No. 0546	18.00



\* Plain  
Covered to Friction End  
Gold Filled

No. 0542½	\$8.00
No. 0542	9.00
No. 0544	10.00
No. 0545	12.50

Solid Gold

No. 542½	\$30.00
No. 542	32.00
No. 544	35.00
No. 545	40.00



Etched  
Covered to Friction End  
Gold Filled

No. 0542½	\$10.00
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\* Sterling Silver

No. 442	\$7.50
---------	--------

Covered to Stuffing  
Box only

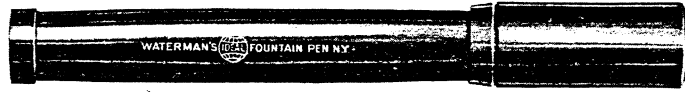
Illustrations are sizes Nos. 42½ and 44.

Comparative sizes shown on page 38.

For description of this type, see page 13.

Safety Type

Vest Length



Plain

No. 42½V.....\$3.00



Chased

No. 42½V.....\$3.00



Plain Gold Band  
Top of Cap with Ring  
and Pin attached  
Gold Filled

No. 0942½V.....\$5.50  
Without Pin  
No. 0942½V.....\$4.50



Gold Middle Band  
Plain

No. 0742½V.....\$4.00



Gold Middle Band  
Engraved

No. 0742½V.....\$4.00

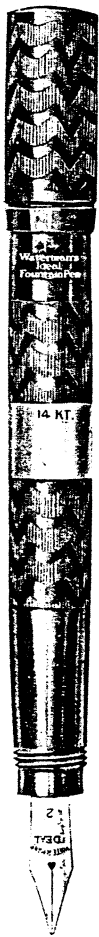
Illustrations are all size No. 42½V.

Comparative sizes shown on page 38; Telescope Caps, page 45.

For description of this type, see page 13.

Safety Type

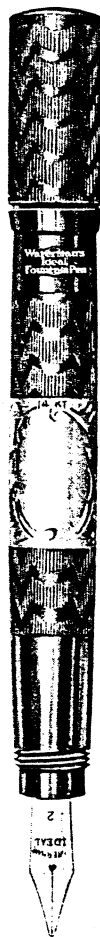
Vest Length



Plain Middle Band  
Solid Gold  
Narrow  
No. 742½V.....\$7.00



Plain Middle Band  
Solid Gold  
Wide  
No. 742½V.....\$10.00



Scroll Middle Band  
Solid Gold  
Wide  
No. 742½V.....\$10.00



Etched  
Gold Filled  
No. 0542½V..... \$9.00  
No. 0542½V, with  
Ring..... 9.50  
No. 0542½V, with  
Telescope Cap... 12.00



\*Full Plain  
Entirely Covered  
Gold Filled  
No. 0542½V..... \$14.00  
No. 0542½V, with  
Ring..... 14.50  
No. 0542½V, with  
Telescope Cap.. 17.00  
Solid Gold  
No. 542½V..... \$40.00  
No. 542½V, with  
Telescope Cap.. 50.00

Illustrations are all size No. 42½V.  
Comparative sizes shown on page 38; Telescope Caps, pages 44 and 45.

For description of this type see page 13.

\*Sterling Silver  
No. 442½V..... \$7.00  
No. 442½V, with  
Ring..... 7.50  
No. 442½V, with  
Telescope Cap... 9.00

Safety Type

Vest Length



Filigree  
Sterling Silver  
No. 442½V...\$5.50  
Gold Filled  
No. 0542½V...\$10.00  
Solid Gold  
No. 542½V...\$20.00

Hand Engraved Vine  
Sterling Silver  
No. 442½V...\$8.00  
No. 442½V, with  
Ring..... 8.50  
No. 442½V, with  
Telescope Cap. 10.00

\*Plain  
Sterling Silver  
No. 442½V...\$5.00  
No. 442½V, with  
Telescope Cap. 7.50  
Gold Filled  
No. 0542½V...\$7.00  
No. 0542½V, with  
Telescope Cap. 10.00  
Solid Gold  
No. 542½V...\$25.00  
No. 542½V, with  
Telescope Cap 35.00

Scroll  
Sterling Silver  
No. 442½V...\$6.00  
No. 442½V, with  
Ring..... 6.50  
No. 442½V, with  
Telescope Cap. 8.50

Barleycorn  
Sterling Silver  
No. 442½V...\$6.00  
No. 442½V, with  
Ring..... 6.50  
No. 442½V, with  
Telescope Cap. 8.50  
Solid Gold  
No. 542½V...\$27.00

Full Scroll  
Entirely Covered  
Sterling Silver  
No. 442½V...\$8.00  
No. 442½V, with  
Ring..... 8.50  
No. 442½V, with  
Telescope Cap. 10.00

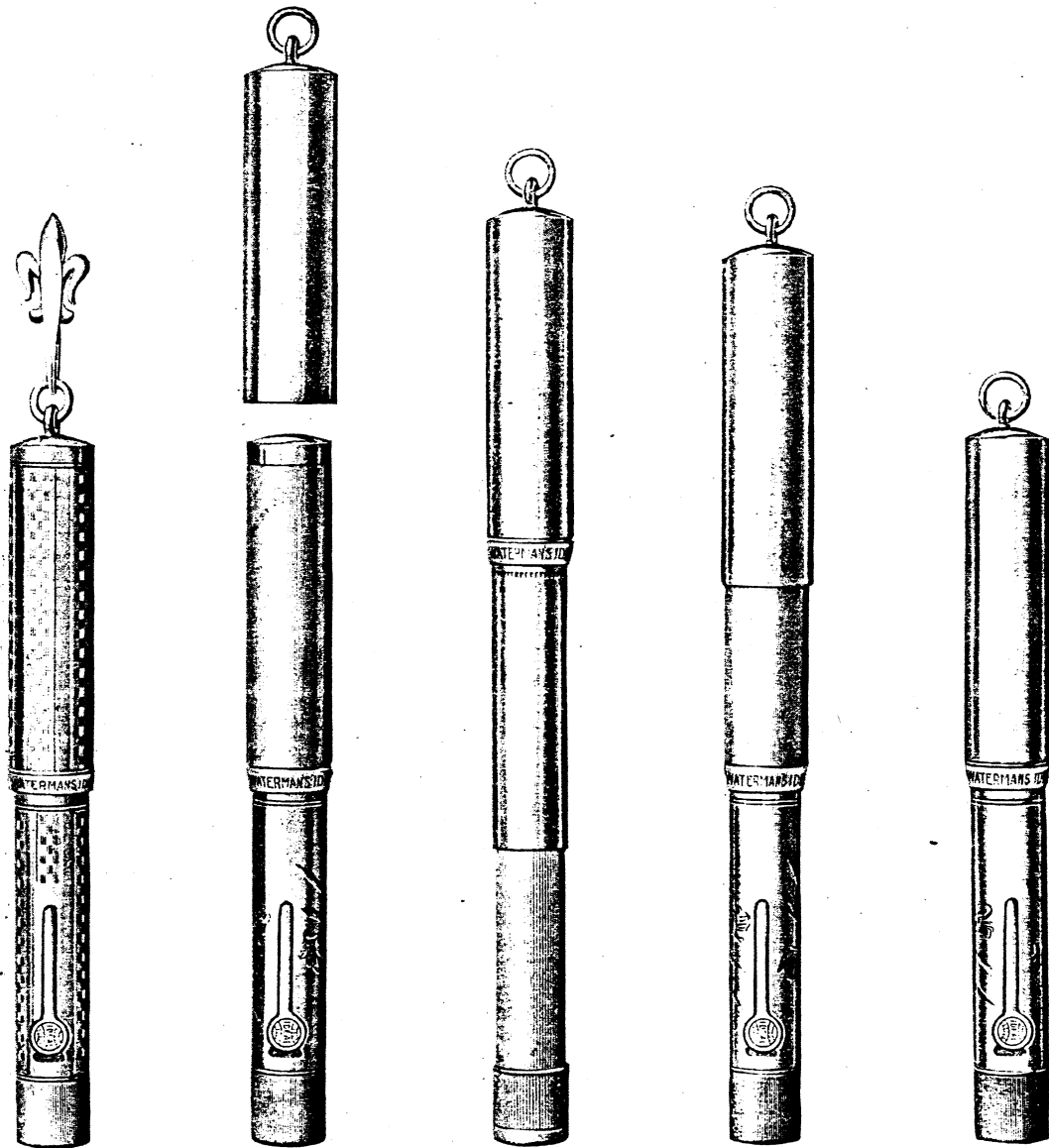
Illustrations are all size No. 42½V.

Comparative sizes shown on page 38; Telescope Caps, page 44.  
For description of this type see page 13.

\*With Ring: Silver 50c. extra; Gold Filled, 50c. extra; Solid Gold \$2.00 extra.  
With Ring and Pin: Silver, \$1.50 extra; Gold Filled, \$1.50 extra; Solid Gold, \$4.00 extra.

Telescope

Caps



Telescope Cap, closed, with Ring and Chatelaine Pin, on Gothic E. C. Sterling Silver Self-Filling Type Pen.

Telescope Cap, open, with Ring, on Scroll E. C. Sterling Silver Self-Filling Type Pen.

\*Extension End Pen. Made only in Plain E. C. Sterling Silver or Gold Filled, Vest Length, Pocket Type Pen. (Page 29.)

Telescope Cap, half open, with Ring, on Scroll E. C. Sterling Silver Self-Filling Type Pen.

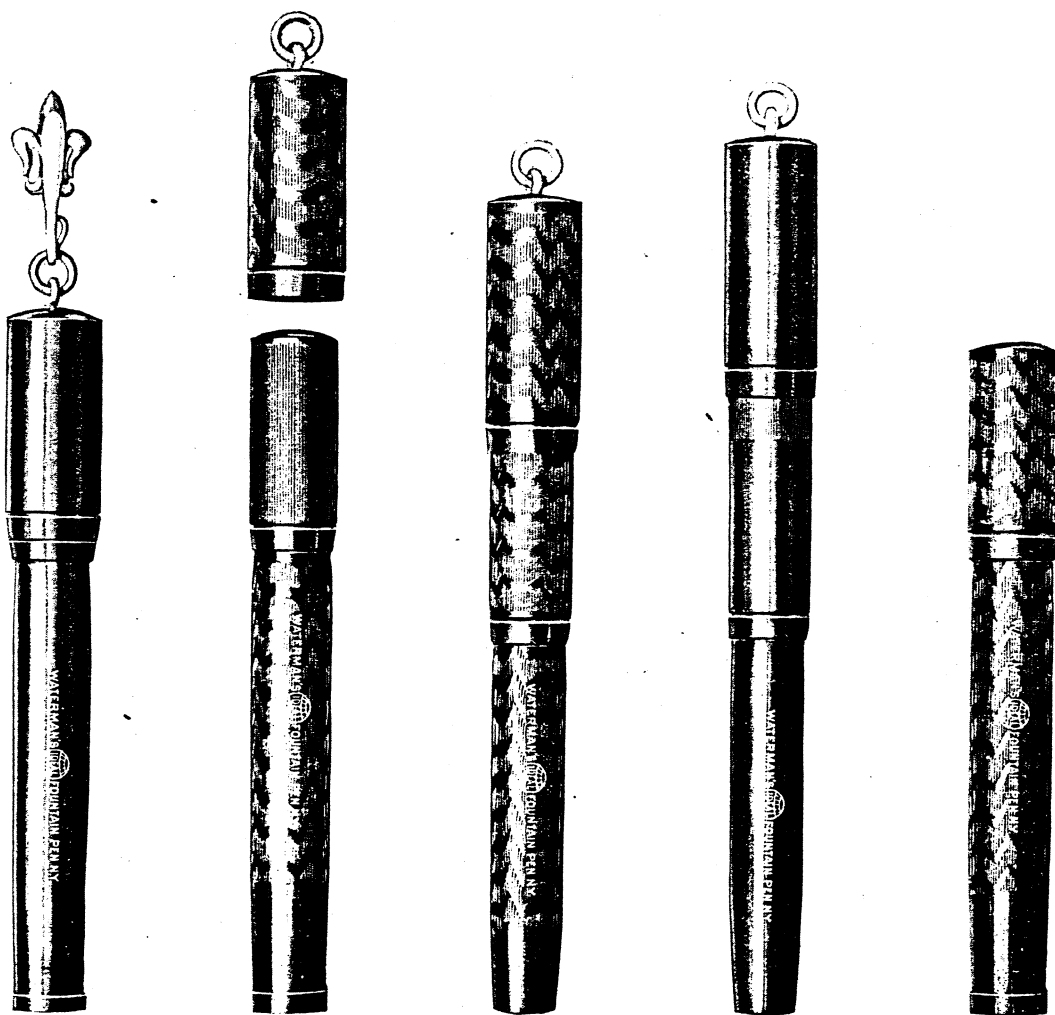
Telescope Cap, closed, with Ring, on Scroll E. C. Sterling Silver Self-Filling Type Pen.

Telescope Caps offer an added convenience when pens are carried in the vest pocket, on a chain or attached to the shirt waist by a Chatelaine pin. The Telescope Cap fits firmly and securely on the cap of the pen, yet permitting the pen to be quickly and easily detached for use.

\*The Extension End pen, made in Vest Pocket Type, Plain Silver or Gold Filled only, has a telescope mounting, and may, by a slight pull, be extended to nearly twice its normal length if so desired by the user. Made with or without telescope cap; see page 29.

Telescope

Caps



Plain Telescope Cap, closed, with ring and chatelaine pin, on Safety Type Pen.

Chased Telescope Cap, opened, on Safety Type Pen.

Chased Telescope Cap, closed, on Pocket Type Pen.

Plain Telescope Cap, partly opened, on Pocket Type Pen.

Chased Regular Cap—not telescope—closed, on Safety Type Pen.

Rubber Telescope Caps complete (consisting of inner cap, outer cap and ring) and separate from holder—75c each. When ordered attached to Waterman's Ideals, the price of the pen is increased 50c over prices shown in preceding pages. Telescope Caps are made to fit any vest size pen of the Safety, Pocket or Self Filling types shown in this catalog.

Chatelaine Pins (as illustrated above and on opposite page), when furnished with Telescope Caps or with any vest length pen, add to cost of Telescope Cap or Pen: Sterling Silver and Gold Filled, \$1.00 each; Solid 10 Kt. Gold, \$2.00 each.

Pump

Type



Plain

No. 82.....	\$3.00
No. 84.....	4.50
No. 85.....	5.50
No. 86.....	6.50



Chased

No. 82.....	\$3.00
No. 84.....	4.50
No. 85.....	5.50
No. 86.....	6.50



Gold Mounted  
Chased Bands

No. 0682.....	\$4.00
No. 0684.....	5.50
No. 0685.....	6.50
No. 0686.....	7.50



\* Filigree  
Sterling Silver

No. 482.....	\$5.50
No. 484.....	7.50
No. 485.....	9.00
No. 486.....	10.00



Transparent View  
of Pump Filling  
Type

* Gold Filled	
No. 0582.....	\$10.50
No. 0584.....	13.00

Illustrations are all size No. 84.



## THE GIFT PRACTICAL

True Friendship finds expression in service and the selection of Gifts.

The measure of true Friendship is disclosed by the care we employ in choosing our tokens of esteem.

Nothing is more appropriate as a Gift than a Waterman's Ideal Fountain Pen. It is a constant friend and companion, ever ready to render faithful and efficient service, inspiring in the heart of its owner a feeling of gratitude that cannot be measured by any standard of intrinsic value.

Embodied in such a token are all the elements of the Gift Practical. It possesses the beauty that appeals to the artistic sense and the practical features essential to daily and constant use, making it a permanent, agreeable and useful reminder of the sincere feeling of friendship that prompted its selection.

Individualism may be expressed in the design of the mounting of the pen selected. Waterman's Ideals are made in a wide range of styles and special mountings from which a selection may be made suitable for any occasion.

Among the many types and styles illustrated in this catalog will be found silver and gold mountings fashioned into a variety of artistic and pleasing designs, and priced to suit every purse, while suggestions of more elaborate mountings of greater value are also shown (see pages 48 and 49).

Emblematic mountings of Class, Fraternity, College, Lodge, and many Clubs, Societies, etc., are shown on page 49.

When the Gift selected is a Waterman's Ideal Fountain Pen it is pre-eminently suitable for:—

Artist or Artisan  
Student or Scholar  
Soldier or Sailor

Employee or Employer  
Lawyer or Merchant  
Child or Adult

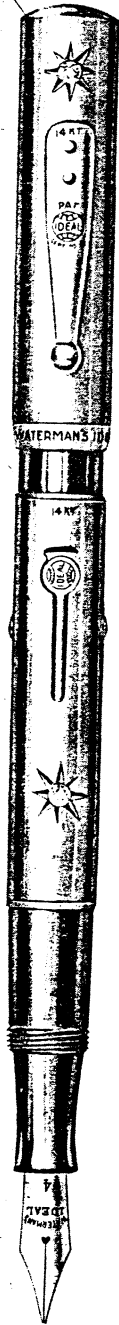
No matter what the age, sex, profession, business, or walk in life, a fountain pen may be selected from the pages of this catalog that will be cherished for a lifetime, by its recipient, as The Gift Practical.



775  
275  
S

Special

Mountings



Self-Filling Type  
No. 554  
Diamond Set  
With Clip  
Solid Gold  
\$200.00



Regular Type  
No. 514  
Majestic  
Solid Gold  
\$55.00



Safety Type  
No. 542 1/2 V  
Hand Engraved Vine  
With Telescope Cap  
Full Covered  
Solid Gold  
\$53.00



Self-Filling Type  
No. 554  
Hand Engraved Vine  
With Clip  
Solid Gold  
\$47.50



Self-Filling Type  
No. 554  
Golf Special  
Solid Gold  
\$75.00

A handsomely mounted Waterman's Ideal Fountain Pen, in a design distinctive and appropriate, makes a perfect trophy, gift, or souvenir. We are prepared to furnish special mountings for any purpose or occasion, and upon request will submit suggestions and prices.

Emblem

Mountings



No. 514  
Mystic Shrine  
Plain Solid Gold  
\$35.00



No. 814  
Rotary Club  
Solid Gold Mtg.  
\$12.00



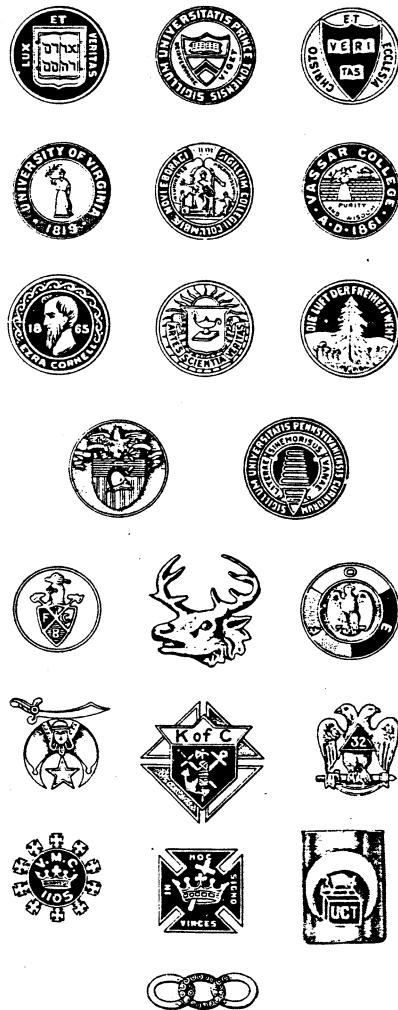
No. 814  
Blue Lodge  
Solid Gold Mtg.  
\$12.00



No. 814  
Annapolis  
Solid Gold Mtg.  
\$12.00

EMBLEM	No. 514
Mystic Shrine.....	\$35.00
Blue Lodge.....	35.00
Scottish Rite.....	35.00
Knight Templar.....	35.00
Elk.....	40.00
Yale.....	35.00
Mecca.....	35.00

Clip-Caps cost extra; see list, page 54.



No. 814. Solid Gold mounting on chased pen with any of above Emblems in handsome leather case, as follows:

EMBLEM	PRICE
Yale.....	\$12.00
Princeton.....	12.00
Harvard.....	12.00
Univ. of Va.....	12.00
Columbia.....	12.00
Vassar.....	12.00
Cornell.....	12.00
Univ. of Mich.....	12.00
Stanford Univ.....	12.00
West Point.....	12.00
Univ. of Pa.....	12.00
Knights of Pythias.....	12.00
B. P. O. Elks.....	16.00
Eagles.....	12.00
Mystic Shrine.....	12.00
Knights of Columbus.....	12.00
Scottish Rite.....	14.00
Royal Arcanum.....	12.00
Knight Templar.....	14.00
U. C. T.....	12.00
Odd Fellows.....	12.00